## Questions for BID recovery survey:

- 1. Do you need any assistance with understanding what social distancing signage you need for your business? 35% yes / 65% no
- 2. Do you need help with managing a queuing system outside your premises? 23% yes / 77% no
- 3. If you received a grant from Central Government, has this provided you with enough security to see you through until July? 69% yes / 31% no
- 4. When do you hope to re-open?
- 5. We are looking at the possibility of establishing an e-commerce platform on Visit-Tavistock. The idea is to support those who do not have their own online e-commerce presence while providing additional sales opportunities to others. Would you like to promote your business / provide yourselves with additional online presence via an e-commerce platform hosted through Visit-Tavistock?
  - I have my own online ecommerce system but would also like to sell via Visit Tavistock 42%
    I have my own online ecommerce system and do not require further assistance 7%
    I do not have my own online ecommerce system and would like to sell via Visit Tavistock 22%
    I do not have my own online ecommerce system but would not like to sell via Visit Tavistock 29%
- 6. What is more relevant to your business easy access on-street parking or temporary pedestrianisation? 65% parking / 35% pedestrianisation
- 7. Would you support pedestrianisation of certain streets at the weekend (Fri evening-Sun evening)? 83% yes / 17% no
- 8. Would you support a Tavistock Gift Card programme? This is a prepaid mastercard that can be used at a network of business in the town (any business can be part of this if you accept mastercard it is not exclusively retail). It will drive spend into the town and increase customer loyalty. It doesn't cost anything to be part of the programme. It introduces new customers people that receive a town centre gift card tend to explore more. It brings additional spend customers spend on average 40% more than the value of the card. It pays automatically businesses receive the full value of the money spent. 85% yes / 15% no
- 9. Drag these into order of importance as part of the recovery plan:

Tavistock Gift Card 7.29

Town-wide (socially distant) cream tea party to celebrate our community and businesses 5.04 New promotions to encourage continued community use of the town centre 9.02

A commercial campaign to position Tavistock as the region's top market town and go-to visitor destination for that special shopping experience 9.58

Rainbow Angel Wings no touch 'selfie' graphic in empty shop 3.32

Street graphics for social distancing which highlight the town's heritage and history 7.17

More town planting 4.74

More outdoor seating 6.28

More provision of cycle hubs 4.98

Same day delivery service 4.6

More street dressing 4.41

10. Please provide your name & business name plus any other comments or observations. If you have adapted your business model in response to Coronavirus, what changes have been successful?